

Report of the Treasurer

I AM PLEASED TO REPORT that as of August 31, 1999, the net assets or 'equity' of the Society stood at \$49,848,720, compared with net assets of \$41,372,613 on August 31, 1998. The largest component consisted of investments, which stood at \$44,657,382, compared with \$38,203,853 one year earlier. In addition, the value of cash and equivalents, which for technical reasons are not considered part of investments, had increased from \$1,213,688 to \$2,155,356.

This is, by far, the soundest financial report in the 187-year history of an organization which already enjoys an enviable reputation among its peers nationwide for financial discipline and prudence in the management of its financial affairs. However, this is also a conservative report in two important respects: one of our investments, which is not a publicly listed security, is carried at its acquisition cost of \$1 million, even though its net asset value this year is almost twice that amount. We have chosen to carry this investment at cost because it is less liquid than publicly traded investments, even though we expect it to be extremely profitable. If the net asset value of this investment were reflected in our financial statements, our net assets would be worth well over \$50 million. Furthermore the value of the collection, by which I mean the extraordinary publications and manuscripts whose acquisition and preservation are the very purpose of this institution, are not assigned any value at all for purposes of these financial statements. In fact, they are priceless.

Conservative as these figures may be, I want to put our present good fortune in a clear perspective. There was a very substantial increase in the 'equity' financial markets, where we invest approx-

imately 70 percent of our endowment, between August 31, 1998, and August 31, 1999. The markets continue to be volatile and subject to influences far beyond our control. What the markets give up in one year, they may take back at a later date. Economic history teaches that these ups and downs must be accepted as the price of a prudent and successful investment strategy. Those who believe that they know when to jump in or out of the markets based on what they perceive as current trends have almost invariably been proven wrong. Our policy is to maintain a prudently diversified portfolio of domestic and international investments, including approximately 70 percent stock and 30 percent bonds. There are six different managers, each with different goals and philosophies. This has been a successful approach, and we intend to stay the course.

The \$8,476,000 growth in the value of net assets, representing an increase of approximately 20.5 percent during the year ended August 31, 1999, is mainly attributable to three factors:

First, as I have just mentioned, the year ended August 31, 1999, was very favorable for financial markets, and the performance of the Society's investments generally kept pace with the financial indices by which those markets are measured. This, by the way, is no small achievement. Much of the increase in much publicized indices such as the Dow Jones Industrial Average and the S&P 500 was explained by the exceptional performance of a very small number of stocks. For mathematical reasons too complex to explain here, the 'average' stock did not do anywhere near as well as the Dow or the S&P index.

Second, the financial statements of August 31, 1999, reflect pledges of future donations to which our auditors have assigned a value of \$1,401,774.

Third, Finance Committee and Council have, for the past six or seven years, rigorously adhered to the principle that the amount of endowment spent to support current operations should not exceed 5 percent of the value of that endowment, based on a twelve-quarter trailing average. In other words, the amount we can use is

not based on the most recent value. It is based on an average that is calculated over the preceding twelve quarters. This so-called 'spending rate' is the single most important measure of the financial health of a nonprofit institution. In rising financial markets such as we have experienced in recent years, this means that the amount actually spent is much less than 5 percent of the actual current value. Our 5 percent spending rate is the envy of many peers, and indicates an exceptionally sound financial position.

However, the stewardship of institutions such as this offers no room for complacency or self-congratulation. Serious challenges lie ahead, including the compelling need for a better, more secure facility to house our irreplaceable collection. The financial markets continue to be frisky, and unpredictable. There is no assurance that they will increase in the future as they have in the recent past. Indeed, many will argue that such good fortune is *not* likely to continue. Therefore, even as we celebrate the fruits of past labors that have brought us to this position, we must gird for the responsibilities that lie ahead. We must rededicate ourselves and our resources to the task of passing these precious resources to future generations who will look here to find important truths among words that might be lost if we fail to perform our charge.

I wish to express my personal thanks to the members of the finance and investment committee, including John G. L. Cabot, Howard Jacobson, Tony Tilton, Henry Streeter, John Woolsey, Karl Briel, and my predecessor, Peter Williams, for their exceptionally thoughtful advice and assistance.

James C. Donnelly

BALANCE SHEET
 August 31, 1999
 (With Comparative Totals for 1998)

Assets	General Fund	Plant Fund	Endowment Fund	Totals	
				1999	1998
Current assets					
Cash and cash equivalents	\$1,921,571	\$ 233,785	\$ -	\$ 2,155,356	\$ 1,213,688
Pledges receivable, net	241,338	496,511	131,973	869,822	134,471
Grants and other receivables	27,734	-	22,711	50,445	95,660
Total current assets	2,190,643	730,296	154,684	3,075,623	1,443,819
Long-term pledges receivable, net	188,784	294,524	48,644	531,952	100,000
Property, plant, and equipment, net	-	1,692,836	-	1,692,836	1,624,941
Investments	1,986,265	-	42,671,117	44,657,382	38,203,853
Collection	-	-	-	-	-
	<u>\$4,365,692</u>	<u>\$2,717,656</u>	<u>\$42,874,445</u>	<u>\$49,957,793</u>	<u>\$41,372,613</u>
Liabilities and Net Assets					
Current liabilities					
Current portion of capital lease obligation	\$ -	\$ -	\$ -	\$ -	\$ 5,117
Accounts payable	48,937	-	-	48,937	80,503
Accrued and other liabilities	52,301	-	-	52,301	51,272
Deferred revenue	-	-	-	-	55,099
Total current liabilities	101,238	-	-	101,238	191,991
Deferred compensation	7,835	-	-	7,835	11,753
Net assets					
Unrestricted	2,072,455	1,692,836	961,285	4,726,576	4,380,069
Temporarily restricted	2,184,164	1,024,820	25,923,030	29,132,014	21,420,730
Permanently restricted	-	-	15,990,130	15,990,130	15,368,070
Total net assets	4,256,619	2,717,656	42,874,445	49,848,720	41,168,869
	<u>\$4,365,692</u>	<u>\$2,717,656</u>	<u>\$42,874,445</u>	<u>\$49,957,793</u>	<u>\$41,372,613</u>

See accompanying notes to financial statements.

STATEMENT OF ACTIVITIES

Year Ended August 31, 1999

(With Comparative Totals for 1998)

	General Fund	Plant Fund	Endowment Fund	Totals	
				1999	1998
Changes in unrestricted net assets					
Revenue, gains, and other support					
Contributions, gifts, grants	\$ 537,482	\$ -	\$ 22,500	\$ 559,982	\$ 812,174
Investment income	2,117,351	-	-	2,117,351	1,954,051
Net unrealized investment gains (losses)	393,667	-	-	393,667	(864,356)
Net realized investment gains (losses)	(5,078)	-	(2,850)	(7,928)	162,844
Auxiliary activities	382,269	-	-	382,269	282,644
Net assets released from restrictions	458,179	84,008	-	542,187	137,724
Total	3,883,870	84,008	19,650	3,987,528	2,485,081
Expenses					
Program services					
Collection purchases	344,709	-	-	344,709	273,965
Library	1,549,297	30,824	-	1,580,121	1,257,567
Academic and public programs	700,887	7,280	-	708,167	655,497
Supporting services					
Management and general	398,910	2,436	-	401,346	604,313
Development office	172,173	526	-	172,699	136,840
Total	3,165,976	41,066	-	3,207,042	2,928,182
Increase (decrease) in unrestricted net assets before transfers	717,894	42,942	19,650	780,486	(443,101)
Transfers	(464,049)	30,070	-	(433,979)	-
Increase (decrease) in unrestricted net assets	253,845	73,012	19,650	346,507	(443,101)
Changes in temporarily restricted net assets					
Contributions, gifts, grants	1,288,430	877,473	-	2,165,903	824,326
Investment income	61,188	12,561	-	73,749	144,039
Net unrealized investment gains (losses)	-	-	5,292,670	5,292,670	(4,164,483)
Net realized investment gains (losses)	(2,330)	(512)	(114,100)	(116,942)	2,304,343
Net assets released from restrictions	(458,179)	(84,008)	-	(542,187)	(137,724)
Increase (decrease) in temporarily restricted net assets before transfers	889,109	805,514	5,178,570	6,873,193	(1,029,499)
Transfers	(120,840)	82,531	876,400	838,091	-
Increase (decrease) in temporarily restricted net assets	768,269	888,045	6,054,970	7,711,284	(1,029,499)
Changes in permanently restricted net assets					
Contributions, gifts, grants	-	-	1,026,172	1,026,172	684,480
Increase (decrease) in permanently restricted net assets before transfers	-	-	1,026,172	1,026,172	684,480
Transfers	-	-	(404,112)	(404,112)	-
Increase (decrease) in permanently restricted net assets	-	-	622,060	622,060	684,480
Increase (decrease) in net assets	1,022,114	961,057	6,696,680	8,679,851	(788,120)
Net assets, beginning of year	3,234,505	1,756,599	36,177,765	41,168,869	41,956,989
Net assets, end of year	\$ 4,256,619	\$ 2,717,656	\$42,874,445	\$49,848,720	\$41,168,869

See accompanying notes to financial statements.

STATEMENT OF CASH FLOWS

Year Ended August 31, 1999

(With Comparative Totals for 1998)

	1999	1998
Cash flows from operating activities:		
Increase (decrease) in net assets	\$ 8,679,851	\$ (788,120)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	41,066	58,741
Net unrealized investment (gains) losses	(5,686,337)	5,028,839
Net realized investment (gains) losses	124,870	(2,467,187)
Contributions restricted for long-term investment	(1,026,172)	(684,480)
(Increase) decrease in operating assets:		
Pledges receivable	(1,167,303)	39,804
Grants and other receivables	45,215	(13,947)
Increase (decrease) in operating liabilities:		
Accounts payable	(31,566)	29,284
Accrued and other liabilities	1,029	37,347
Deferred revenue	(55,099)	13,500
Deferred compensation	(3,918)	(3,918)
Total adjustments	<u>(7,758,215)</u>	<u>2,037,983</u>
Net cash provided by (used in) operating activities	<u>921,636</u>	<u>1,249,863</u>
Cash flows from investing activities:		
Proceeds from sales and maturities of investments	14,830,703	12,477,190
Payments for purchases of investments	(15,722,765)	(13,984,064)
Expenditures for property, plant, and equipment	<u>(108,961)</u>	<u>(79,571)</u>
Net cash provided by (used in) investing activities	<u>(1,001,023)</u>	<u>(1,586,445)</u>
Cash flows from financing activities:		
Payments on capital lease obligation	(5,117)	(5,122)
Permanently restricted contributions and gifts	<u>1,026,172</u>	<u>684,480</u>
Net cash provided by (used in) financing activities	<u>1,021,055</u>	<u>679,358</u>
Net increase in cash and cash equivalents	941,668	342,776
Cash and cash equivalents, beginning of year	<u>1,213,688</u>	<u>870,912</u>
Cash and cash equivalents, end of year	<u>\$ 2,155,356</u>	<u>\$ 1,213,688</u>

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization—The American Antiquarian Society (the ‘Society’) supports and maintains a research library of American history and culture. The Society collects, organizes, preserves, and makes available for use printed and manuscript materials dating principally from 1639 to 1876. In addition, the Society provides educational programs, offers research fellowships, and produces scholarly publications.

Method of accounting—The financial statements of the Society have been prepared on the accrual basis of accounting. Accordingly, assets are recorded when the Society obtains the rights of ownership or is entitled to claims for receipt, and liabilities are recorded when the obligation is incurred.

Accounting estimates—The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses. Actual results could differ from those estimates.

Financial statement presentation—The Society presents information regarding its financial position and activities according to three categories of funds described as follows:

General fund—Resources principally for the general operations of the Society.

Plant fund—Resources of a property, plant, and capital equipment nature, as well as resources reserved for the acquisitions of such assets.

Endowment fund—Resources that are subject either to external donor imposed restrictions or to internal designations imposed by the Society’s governing board, requiring that principal be invested, and spending of income and gains be subject to a prudent spending rule. Accumulated appreciation from funds so restricted or designated are also included in the endowment fund.

The Society additionally presents information regarding its financial position and activities according to three classifications of net assets described as follows:

Unrestricted—All resources over which the governing board has discretionary control. The governing board of the Society may elect to designate such resources for specific purposes. This designation may be removed at the board’s discretion.

Temporarily Restricted—Resources accumulated through donations or grants for specific operating or capital purposes. Such resources will become unrestricted when the requirements of the donor or grantee have been satisfied

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*contd.*)

through expenditure for the specified purpose or program or through the passage of time.

Permanently Restricted-Endowment resources accumulated through donations or grants that are subject to the restriction in perpetuity that the principal be invested. Investment income and appreciation may be either an unrestricted or temporarily restricted resource when earned, determined according to the gift instruments and relevant state law.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a full presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Society's financial statements for the year ended August 31, 1998, from which the summarized information was derived.

Cash and cash equivalents-For purposes of these financial statements, the Society considers all unrestricted money market funds and highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

The Society maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Society has not experienced any losses in such accounts. The Society believes it is not exposed to any significant credit risk on cash and cash equivalents.

Pledges receivable-Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk free interest rate applicable to the year in which the promise is received. Accretion of the discount is included in contributions and gifts revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

Property, plant, and equipment-Property, plant, and equipment are carried at cost or at fair value as of the date of the gift. Depreciation is computed using straight-line and accelerated methods.

Investments-Investments in equity securities with readily determinable fair values and all debt securities are reported at fair value. Gains or losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

Investment income is recorded in unrestricted assets unless its use is temporarily or permanently restricted by explicit donor stipulations.

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (contd.)

State law has been interpreted to require that, unless explicitly stated otherwise by the donor, realized and unrealized appreciation on permanently restricted assets should be classified in a restricted net asset classification until appropriated for use by the governing board. Accordingly, based on the terms of the underlying gift instruments, net investment gains and losses of the Society are classified as temporarily restricted. The governing board annually establishes a spending rate from a total investment return to support current operations. To the extent that investment income does not provide this level of support, net investment gains are appropriated for operations.

Collection—As allowed by generally accepted accounting principles and following the practices of many libraries and museums, the Society has not capitalized its collection of items of historical nature and other related objects purchased or donated. The collection is held for public education or research in furtherance of public service rather than financial gain. The Society continually reviews its collection and may deaccess or acquire additional items. Expenditures for additional collection items are presented as a reduction in the appropriate class of net assets.

Contributions, gifts, grants—Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and nature of any donor restrictions. Contributions may include actual gifts or promises to give. Such contributions are considered to be available for unrestricted use unless specifically restricted by the donor or grantor. Contribution of assets other than cash are recorded at their fair value on the date of the gift. Restricted gifts or promises to give are required to be reported as restricted support in the period received and are then reclassified to unrestricted net assets upon satisfaction of the donor restriction.

Functional expenses—The expenses incurred to provide the various programs and other activities of the Society have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

Impairment of long-lived assets and long-lived assets to be disposed of—The Society reviews the carrying values of certain long-lived assets and certain identifiable intangibles whenever events or changes in circumstances indicate the carrying value of an asset may not be recoverable. Where indicated, the carrying value of such assets is reduced through a charge to net assets. The adjusted carrying values represent management's estimate of the amount expected to be recovered from these assets in the future.

NOTES TO FINANCIAL STATEMENTS

2. PLEDGES RECEIVABLE

Payments of pledges as of August 31, 1999 are expected to be received as follows:

2000	\$ 969,860
2001	367,850
2002	115,242
2003	113,900
2004	<u>61,000</u>
	1,627,852
Less: Allowance for uncollected pledges	(73,470)
Unamortized discount	<u>(152,608)</u>
	<u>\$1,401,774</u>

3. PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment, together with estimated useful lives, consists of the following:

	Estimated Useful Lives	1999	1998
Land, buildings, and improvements	10-20 years	\$2,748,301	\$2,655,225
Equipment	5-6 years	<u>661,545</u>	<u>667,911</u>
		3,409,846	3,323,136
Less: Accumulated depreciation and amortization		<u>1,717,010</u>	<u>1,698,195</u>
		<u>\$1,692,836</u>	<u>\$1,624,941</u>

Depreciation and amortization expense was \$41,066 and \$58,741 in 1999 and 1998, respectively.

4. INVESTMENTS

Investments are included in the following classes of net assets:

	1999		1998	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Unrestricted	\$ 2,772,426	\$ 2,947,550	\$ 2,023,478	\$ 1,804,935
Temporarily restricted	21,464,458	25,900,319	22,037,657	21,180,848
Permanently restricted	<u>15,809,513</u>	<u>15,809,513</u>	<u>15,218,070</u>	<u>15,218,070</u>
	<u>\$40,046,397</u>	<u>\$44,657,382</u>	<u>\$39,279,205</u>	<u>\$38,203,853</u>

NOTES TO FINANCIAL STATEMENTS

4. INVESTMENTS (contd.)

Investments are composed of the following:

	1999		1998	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Mutual funds				
Fixed income	\$13,592,534	\$12,322,989	\$13,863,037	\$13,651,201
Equity	15,735,274	21,261,887	15,645,225	15,759,136
Corporate stocks	10,104,318	10,458,235	9,338,701	8,361,274
Money market funds	614,271	614,271	432,242	432,242
	<u>\$40,046,397</u>	<u>\$44,657,382</u>	<u>\$39,279,205</u>	<u>\$38,203,853</u>

The following tabulation summarizes the relationship between carrying value and fair value of investments:

	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Net Investment Gains (Losses)</u>
Balance, August 31, 1999	<u>\$40,046,397</u>	<u>\$44,657,382</u>	\$ 4,610,985
Balance, August 31, 1998	<u>\$39,279,205</u>	<u>\$38,203,853</u>	(1,075,352)
Net unrealized investment gains			5,686,337
Net realized investment losses			(124,870)
Net investment gains for the year			<u>\$ 5,561,467</u>

Net unrealized investment gains and losses and net realized investment gains and losses are reflected in the financial statements as follows:

	<u>Net Unrealized Investment Gains (Losses)</u>	<u>Net Realized Investment Gains (Losses)</u>
Unrestricted	\$ 393,667	\$ (7,928)
Temporarily restricted	5,292,670	(116,942)
Permanently restricted	-	-
	<u>\$ 5,686,337</u>	<u>\$ (124,870)</u>

NOTES TO FINANCIAL STATEMENTS

5. RESTRICTED NET ASSETS (contd.)

Temporarily restricted net assets are available for the following purposes:

	<u>1999</u>	<u>1998</u>
Appreciation on permanently restricted net assets available for distribution under the spending rule	\$25,923,030	\$19,868,060
Expenditures for program activities	2,184,164	1,415,895
Expenditures for capital improvements	<u>1,024,820</u>	<u>136,775</u>
	<u>\$29,132,014</u>	<u>\$21,420,730</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows:

	<u>1999</u>	<u>1998</u>
Expenditures for program activities	\$ 458,179	\$ 137,724
Expenditures for capital improvements	<u>84,008</u>	<u>-</u>
	<u>\$ 542,187</u>	<u>\$ 137,724</u>

Permanently restricted net assets are restricted to:

	<u>1999</u>	<u>1998</u>
Investment in perpetuity, the income and appreciation from which is expendable to support any activities of the Society	\$ 3,367,217	\$3,945,565
Investment in perpetuity, the income and appreciation from which is expendable to support specified program activities of the Society	<u>12,622,913</u>	<u>11,422,505</u>
	<u>\$ 15,990,130</u>	<u>\$15,368,070</u>

6. RETIREMENT PLAN

The Society has a defined contribution pension plan which covers all eligible employees. The Plan is funded on a current basis and is administered by Teach-

ers Insurance Annuity Association—College Retirement Equities Fund (TIAA-CREF). Retirement plan expense was \$66,563 and \$61,143 in 1999 and 1998, respectively.

7. TAX-EXEMPT STATUS

The Society qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income tax is required.

FUNCTIONAL EXPENSES

Year Ended August 31, 1999

	Program Services			Supporting Services		Totals
	Collection Purchases	Library	Academic and Public Programs	Management and General	Development Office	
Purchase of goods for resale	\$ -	\$ 3,110	\$ 970	\$ -	\$ -	\$ 4,080
Staff expenses	-	1,129,897	284,249	305,745	119,971	1,839,862
Professional services	-	-	3,515	32,654	-	35,569
Fellowships and speakers	-	4,526	262,127	3,600	105	270,358
Buildings and grounds	-	97,491	27,715	11,243	984	137,433
Office and library operations	-	62,009	38,362	8,702	9,412	118,485
Financial services	-	-	-	1,901	-	1,901
Insurance	-	14,196	3,323	1,075	-	18,594
Computer operations	-	230,479	15,954	6,769	7,076	260,278
Printing	-	5,308	47,933	3,834	25,047	82,122
Programs and events	-	1,112	16,384	20,184	9,578	47,258
Collection purchases	344,709	-	-	-	-	344,709
Licenses and taxes	-	1,169	355	3,803	-	5,327
Total expenses before depreciation and amortization	344,709	1,549,297	700,887	398,910	172,173	3,165,976
Depreciation and amortization	-	30,824	7,280	2,436	526	41,066
Total	\$344,709	\$1,580,121	\$708,167	\$401,346	\$172,699	\$3,207,042

See accompanying auditors' report.

Independent Auditors' Report

We have audited the accompanying balance sheet of the American Antiquarian Society as of August 31, 1999, and the related statements of activities and cash flow for the year then ended. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the American Antiquarian Society as of August 31, 1999, and the results of its activities and its cash flow for the year then ended, in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to those basic financial statements taken as a whole.

Love, Bollus, Lynch & Rogers LLP
Certified Public Accountants

Worcester, Massachusetts
October 15, 1999

DONORS OF MONIES

September 1, 1998–August 31, 1999

\$1000 AND OVER

- | | |
|--------------------------------------|------------------------------------|
| Anonymous | Frederic Christopher Dumaine Trust |
| Eleanor and James Adams | Ellen S. Dunlap and Frank |
| George I. Alden Trust | Armstrong |
| Carolyn A. Allen | Ruth H. & Warren A. Ellsworth |
| Allmerica Financial | Foundation |
| Hugh Amory | Warner and Mary Fletcher |
| Mr. and Mrs. Earl E. Bakken | Mr. and Mrs. Timothy C. Forbes |
| BankBoston-Worcester | Mr. and Mrs. Howard G. Freeman |
| Mr. and Mrs. Charles B. Barlow | George F. and Sybil H. Fuller |
| Mr. and Mrs. Robert C. Baron | Foundation |
| Anonymous | General Atlantic Development Corp. |
| Mr. and Mrs. Philip C. Beals | Mr. and Mrs. Louis A. Goodman |
| Sarah B. and Allen D. Berry | Greater Worcester Community |
| Bailey Bishop | Foundation, Inc. |
| Mr. and Mrs. John F. Bok | Robert A. Gross |
| George F. Booth II | The Francis & Jacquelyn Harrington |
| Robert W. Booth | Foundation |
| Jean M. Borgatti and Donald G. | William H. Helfand |
| Morrison | John and Lea Hench |
| The Boston Foundation | John Herron, Jr. |
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