

## *Report of the Treasurer*

AT THE END of our August 31, 2003, fiscal year, the total net assets of the Society (including not only the investments, but also the building, equipment, etc.) stood at \$48,474,393, representing an increase of \$2,262,133 or 4.9 percent from \$46,212,260 the year before.

The value of investments stood at \$42,109,083 on August 31, 2003, representing an increase of approximately 8.1 percent from the prior year. Such numbers are somewhat arbitrary because they depend on arbitrary reporting dates. If the reporting dates were a few weeks earlier or later, the results might be quite different. For example, if we compare the investment values as of September 30, 2003—and September 30, 2002, rather than August 31—the increase would be 15.3 percent. This is mainly due to overall improvements in the financial markets where our endowment is invested, rather than beating the market's performance. However, we work hard to select skilled investment managers and to diversify into different categories of investment. Our investments have done a little better than the markets as a whole, and their performance compares favorably to investments of other similarly distinguished institutions.

The figures I have just given include assets such as the building, the endowment, and various items of equipment that support our mission. They don't include one nickel's worth of the truly invaluable materials in our collection. The books and manuscripts to which the financial statements assign no value are, in fact, valuable beyond measure. The reported assets are worth only a pittance by comparison.

We continue to live by a policy that spending from the endowment is limited to 5 percent of the average value over the past three years. This is the mark of a well-run institution. It means we are resisting the temptation to dip into endowment when we need to be tightening our belt instead.

Recognizing that the past few years have not been kind to endowment performance and that the endowment is the major source of revenue, the Council has reduced spending for the current year's budget. In an organization that is lean to begin with, cost reductions are painful. However, these reductions will assure a healthy future for the Society, and the accomplishment of a vitally important mission. The staff is an extraordinary resource, and they deserve tremendous credit for making the difficult changes that are needed to cope with the reduced budget. They have maintained the same level of service despite the reduced spending, and we should all be sure to thank them for it.

There is one other important measure of financial well-being. Our certified financial statements have received a 'clean' endorsement from our outside auditors. This means that the assets are properly accounted for, and we have all the necessary financial controls.

There are three fundamental points to conclude with. First, the financial condition is extremely sound. Even in these challenging times, we are the envy of many of our peers. Second, our spending is deliberate. We practice 'Poor Richard's' advice that a penny saved is a penny earned. Third, if it becomes necessary to do so, we can reduce spending more than we already have without compromising this extraordinary institution.

James C. Donnelly, Jr.

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## STATEMENT OF FINANCIAL POSITION

AUGUST 31, 2003

(With Summarized Financial Information for 2002)

	General Fund	Plant Fund	Endowment Fund	Totals	
				2003	2002
Assets					
Current assets					
Cash and cash equivalents	\$ 2,175,447	\$ -	\$ -	\$ 2,175,447	\$ 1,983,958
Pledges receivable, net	18,665	758,991	160,466	938,122	1,849,002
Grants and other receivables	19,359	-	-	19,359	4,960
Total current assets	2,213,471	758,991	160,466	3,132,928	3,837,920
Long-term pledges receivable, net	-	1,009,605	14,967	1,024,572	1,127,912
Property, plant, and equipment, net	-	10,478,054	-	10,478,054	10,719,184
Investments	4,582,495	-	37,526,588	42,109,083	38,951,279
Deposits with bank trustee	-	946,837	-	946,837	903,045
Unamortized bond issuance costs, net	-	129,322	-	129,322	163,058
Due from (to) other funds	(3,517,791)	3,616,911	(99,120)	-	-
Collection	-	-	-	-	-
	<u>\$ 3,278,175</u>	<u>\$ 16,939,720</u>	<u>\$ 37,602,901</u>	<u>\$ 57,820,796</u>	<u>\$ 55,702,398</u>
Liabilities and Net Assets					
Current liabilities					
Current maturities of long-term debt	\$ -	\$ 2,085,897	\$ -	\$ 2,085,897	\$ -
Accounts payable					
Trade	143,528	-	-	143,528	221,016
Construction	-	-	-	-	108,897
Accrued and other liabilities	77,870	-	-	77,870	35,225
Total current liabilities	221,398	2,085,897	-	2,307,295	365,138
Long-term debt, less current maturities	-	7,039,103	-	7,039,103	9,125,000
Net assets					
Unrestricted	2,450,536	7,479,542	1,008,582	10,938,660	11,123,054
Temporarily restricted	606,241	335,178	17,665,570	18,606,989	17,333,726
Permanently restricted	-	-	18,928,749	18,928,749	17,755,480
Total net assets	3,056,777	7,814,720	37,602,901	48,474,398	46,212,260
	<u>\$ 3,278,175</u>	<u>\$ 16,939,720</u>	<u>\$ 37,602,901</u>	<u>\$ 57,820,796</u>	<u>\$ 55,702,398</u>

See accompanying notes to financial statements.

STATEMENT OF ACTIVITIES  
 YEAR ENDED AUGUST 31, 2003  
 (With Summarized Financial Information for 2002)

	General Fund	Plant Fund	Endowment Fund	Totals	
				2003	2002
Changes in unrestricted net assets					
Revenue, gains, and other support					
Contributions, gifts, grants	\$ 499,358	\$ -	\$ 12,508	\$ 511,866	\$ 883,512
Investment return	1,875,904	13,344	(10,583)	1,878,665	866,290
Auxiliary activities	565,484	-	-	565,484	475,764
Net assets released from restrictions	1,310,676	-	-	1,310,676	4,099,360
Total	4,251,422	13,344	1,925	4,266,691	6,324,926
Expenses					
Program services					
Library	1,750,786	570,051	-	2,320,837	1,964,106
Academic and public programs	1,008,996	26,046	-	1,035,042	946,124
Collection purchases	416,071	-	-	416,071	358,342
Supporting services					
Management and general	501,183	2,210	-	503,393	469,433
Development office	175,160	582	-	175,742	203,151
Total	3,852,196	598,889	-	4,451,085	3,941,156
Increase (decrease) in unrestricted net assets	399,226	(585,545)	1,925	(184,394)	2,383,770
Changes in temporarily restricted net assets					
Contributions, gifts, grants	133,188	131,965	-	265,153	2,278,796
Investment return	7,854	34,641	2,371,485	2,413,980	(4,158,235)
Net assets released from restrictions	(356,097)	-	(954,579)	(1,310,676)	(4,099,360)
Imposition of donor restriction	-	-	(95,194)	(95,194)	(800)
Increase (decrease) in temporarily restricted net assets	(215,055)	166,606	1,321,712	1,273,263	(5,979,599)
Changes in permanently restricted net assets					
Contributions, gifts, grants	-	-	1,078,075	1,078,075	262,326
Imposition of donor restriction	-	-	95,194	95,194	800
Increase in permanently restricted net assets	-	-	1,173,269	1,173,269	263,126
Increase (decrease) in net assets	184,171	(418,939)	2,496,906	2,262,138	(3,332,703)
Net assets, beginning of year	2,872,606	8,233,659	35,105,995	46,212,260	49,544,963
Net assets, end of year	\$ 3,056,777	\$ 7,814,720	\$ 37,602,901	\$ 48,474,398	\$ 46,212,260

See accompanying notes to financial statements.

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## STATEMENT OF CASH FLOWS

YEAR ENDED AUGUST 31, 2003

(With Summarized Financial Information for 2002)

	<u>2003</u>	<u>2002</u>
Cash flows from operating activities:		
Increase (decrease) in net assets	\$ 2,262,138	\$ (3,332,703)
Adjustments to reconcile decrease in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	455,846	204,099
Net investment (gains) losses	(2,810,872)	4,835,205
Contributions restricted for:		
Long-term investment	(1,078,075)	(262,326)
Expenditures for capital improvements	(131,965)	(2,137,853)
(Increase) decrease in operating assets:		
Pledges receivable, net	3,490	(5,575)
Grants and other receivables	(14,399)	21,020
Increase (decrease) in operating liabilities:		
Accounts payable, trade	(77,488)	(242,044)
Accrued and other liabilities	42,645	(10,634)
Total adjustments	<u>(3,610,818)</u>	<u>2,401,892</u>
Net cash used in operating activities	<u>(1,348,680)</u>	<u>(930,811)</u>
Cash flows from investing activities:		
Proceeds from sales and maturities of investments	9,210,944	16,948,434
Payments for purchases of investments	(9,557,876)	(17,990,356)
Expenditures for property, plant, and equipment	<u>(289,877)</u>	<u>(6,412,015)</u>
Net cash used in investing activities	<u>(636,809)</u>	<u>(7,453,937)</u>
Cash flows from financing activities:		
Contributions restricted for:		
Long-term investment	1,075,417	391,921
Expenditures for capital improvements	1,145,353	1,425,092
Change in deposits with bank trustee	<u>(43,792)</u>	<u>6,370,082</u>
Net cash provided by financing activities	<u>2,176,978</u>	<u>8,187,095</u>
Net increase (decrease) in cash and cash equivalents	191,489	(197,653)
Cash and cash equivalents, beginning of year	<u>1,983,958</u>	<u>2,181,611</u>
Cash and cash equivalents, end of year	<u>\$ 2,175,447</u>	<u>\$ 1,983,958</u>
Supplemental disclosures of cash flow information:		
Cash paid during the year for:		
Interest	\$ 143,043	\$ 146,370

See accompanying notes to financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Organization*—The American Antiquarian Society (the “Society”) supports and maintains a research library of American history and culture. The Society collects, organizes, preserves, and makes available for use printed and manuscript materials dating principally from 1639 to 1876. In addition, the Society provides educational programs, offers research fellowships, and produces scholarly publications.

*Method of accounting*—The financial statements of the Society have been prepared on the accrual basis of accounting. Accordingly, assets are recorded when the Society obtains the rights of ownership or is entitled to claims for receipt, and liabilities are recorded when the obligation is incurred.

*Accounting estimates*—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses. Actual results could differ from those estimates.

*Financial statement presentation*—The Society presents information regarding its financial position and activities according to three categories of funds described as follows:

*General fund*—Resources principally for the general operations of the Society.

*Plant fund*—Resources of a property, plant, and capital equipment nature, as well as resources reserved for the acquisitions of such assets.

*Endowment fund*—Resources that are subject either to external donor imposed restrictions or to internal designations imposed by the Society’s governing board, requiring that principal be invested, and spending of income and gains be subject to a prudent spending rule. Accumulated appreciation from funds so restricted or designated are also included in the endowment fund.

The Society additionally presents information regarding its financial position and activities according to three classifications of net assets described as follows:

*Unrestricted*—All resources over which the governing board has discretionary control. The governing board of the Society may elect to designate such resources for specific purposes. This designation may be removed at the board’s discretion.

*Temporarily Restricted*—Resources accumulated through donations or grants for specific operating or capital purposes. Such resources will become unrestricted when the requirements of the donor or grantee have been satisfied through expenditure for the specified purpose or program or through the passage of time.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (contd)

*Permanently Restricted*—Endowment resources accumulated through donations or grants that are subject to the restriction in perpetuity that the principal be invested. Investment income and appreciation may be either an unrestricted or temporarily restricted resource when earned, determined according to the gift instruments and relevant state law.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Society's financial statements for the year ended August 31, 2002, from which the summarized information was derived.

*Cash and cash equivalents*—For purposes of these financial statements, the Society considers all unrestricted money market funds and highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

The Society maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Society has not experienced any losses in such accounts. The Society believes it is not exposed to any significant credit risk on cash and cash equivalents.

*Pledges receivable*—Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk free interest rate applicable to the year in which the promise is received. Accretion of the discount is included in contributions and gifts revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

*Property, plant, and equipment*—Property, plant, and equipment are carried at cost or at fair value as of the date of the gift. Depreciation is computed using straight-line and accelerated methods.

*Investments*—Investments in equity securities with readily determinable fair values and all debt securities are reported at fair value. Gains or losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

*Investments*—Investments in equity securities with readily determinable fair values and all debt securities are reported at fair value. Gains or losses on investments

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*contd*)

are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

Investment income is recorded in unrestricted assets unless its use is temporarily or permanently restricted by explicit donor stipulations.

State law has been interpreted to require that, unless explicitly stated otherwise by the donor, realized and unrealized appreciation on permanently restricted assets should be classified in a restricted net asset classification until appropriated for use by the governing board. Accordingly, based on the terms of the underlying gift instruments, net investment gains and losses of the Society are classified as temporarily restricted. The governing board annually establishes a spending rate from a total investment return to support current operations. To the extent that investment income does not provide this level of support, net investment gains are appropriated for operations.

*Deposits with bank trustee*—Deposits with bank trustee are reported at fair value. Gains and losses on deposits with bank trustee are reported in the statement of activities as increases or decreases in unrestricted net assets.

*Bond issuance costs*—Bond issuance costs represent fees and other costs associated with obtaining long-term financing. Such costs are being amortized on a straight-line basis over the terms of the financing.

*Collection*—As allowed by accounting principles generally accepted in the United States of America and following the practices of many libraries and museums, the Society has not capitalized its collection of items of historical nature and other related objects purchased or donated. The collection is held for public education or research in furtherance of public service rather than financial gain. The Society continually reviews its collection and may deaccess or acquire additional items. Expenditures for additional collection items are presented as a reduction in the appropriate class of net assets.

*Contributions, gifts, grants*—Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and nature of any donor restrictions. Contributions may include actual gifts or promises to give. Such contributions are considered to be available for unrestricted use unless specifically restricted by the donor or grantor. Contribution of assets other than cash are recorded at their fair value on the date of the gift. Gifts of long-lived assets are reported as unrestricted support, unless specifically restricted by the donor. Time restrictions on gifts of long-lived assets, if any, expire when the assets are acquired. Restricted gifts or promises to



1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*contd*)

give are required to be reported as restricted support in the period received and are then reclassified to unrestricted net assets upon satisfaction of the donor restriction.

Contributions of assets other than cash are recorded at their fair value on the date of the gift. Gifts of long-lived assets are reported as unrestricted support, unless specifically restricted by the donor. Time restrictions on gifts of long-lived assets, if any, expire when the assets are acquired. Restricted gifts or promises to give are required to be reported as restricted support in the period received and are then reclassified to unrestricted net assets upon satisfaction of the donor restriction.

*Functional expenses*—The expenses incurred to provide the various programs and other activities of the Society have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

## 2. PLEDGES RECEIVABLE

Payments of pledges as of August 31, 2003, are expected to be received as follows:

2004	\$ 1,018,645
2005	85,052
2006	<u>1,000,000</u>
	2,103,697
Less: Allowance for uncollectible pledges	102,869
Unamortized discount	<u>38,134</u>
	<u>\$ 1,962,694</u>

## 3. PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment, together with estimated useful lives, consists of the following:

	Estimated Useful Lives	2003	2002
Land, buildings, and improvements	10-39 years	\$ 11,593,002	\$ 11,412,023
Equipment	5-6 years	<u>1,243,789</u>	<u>1,243,789</u>
		12,836,791	12,655,812
Less: Accumulated depreciation and amortization		<u>2,358,737</u>	<u>1,936,628</u>
		<u>\$ 10,478,054</u>	<u>\$ 10,719,184</u>

Depreciation and amortization expense was \$422,109 and \$170,363 in 2003 and 2002, respectively. Interest costs of \$91,567 were capitalized in 2002.

## 4. INVESTMENTS

Investments are included in the following classes of net assets:

	2003		2002	
	<i>Carrying Value</i>	<i>Fair Value</i>	<i>Carrying Value</i>	<i>Fair Value</i>
Unrestricted	\$ 6,212,855	\$ 5,524,416	\$ 6,148,676	\$ 4,972,105
Temporarily restricted	18,033,497	17,760,760	19,512,408	16,343,856
Permanently restricted	18,823,907	18,823,907	17,635,318	17,635,318
	<u>\$43,070,259</u>	<u>\$42,109,083</u>	<u>\$43,296,402</u>	<u>\$38,951,279</u>

Investments are composed of the following:

	2003		2002	
	<i>Carrying Value</i>	<i>Fair Value</i>	<i>Carrying Value</i>	<i>Fair Value</i>
Mutual funds				
Fixed income	\$ 12,333,264	\$ 12,642,905	\$ 13,415,725	\$ 13,957,610
Equity	20,996,947	18,440,526	21,124,400	16,638,115
Corporate stocks	7,209,043	8,384,647	8,219,792	7,819,069
Corporate bonds	2,000,000	2,110,000	—	—
Money market funds	531,005	531,005	536,485	536,485
	<u>\$43,070,259</u>	<u>\$42,109,083</u>	<u>\$43,296,402</u>	<u>\$38,951,279</u>

The following tabulation summarizes the relationship between carrying value and fair value of investments:

	<i>Carrying Value</i>	<i>Fair Value</i>	<i>Net Investment Gains (Losses)</i>
Balance, August 31, 2003	<u>\$ 43,070,259</u>	<u>\$ 42,109,083</u>	\$ (961,176)
Balance, August 31, 2002	<u>\$ 43,296,402</u>	<u>\$ 38,951,279</u>	(4,345,123)
Net unrealized investment gains			3,383,947
Net realized investment losses			(573,075)
Net investment gains for the year			<u>\$ 2,810,872</u>

Investment return is reflected in the financial statements as follows:

*Report of the Treasurer*

	<i>Interest and Dividends</i>	<i>Net Realized Investment Losses</i>	<i>Net Unrealized Investment Gains</i>	<i>Total</i>
Unrestricted	\$ 1,438,721	\$ (48,188)	\$ 488,132	\$ 1,878,665
Temporarily restricted	43,052	(524,887)	2,895,815	2,413,980
Permanently restricted	—	—	—	—
	<u>\$ 1,481,773</u>	<u>\$ (573,075)</u>	<u>\$ 3,383,947</u>	<u>\$ 4,292,645</u>

5. DEPOSITS WITH BANK TRUSTEE

The Society's bonds payable indentures require the maintenance of restricted construction and debt service reserves and replacement funds on deposit with a bank trustee. Deposits with bank trustee are held in various escrow accounts and are available for the following purposes:

	<u>2003</u>	<u>2002</u>
Property, plant, and equipment improvements and acquisition	\$ 127,473	\$ 128,594
Future debt service	819,364	774,451
	<u>\$ 946,837</u>	<u>\$ 903,045</u>

Deposits with bank trustee are carried at fair value, and are composed of the following:

	<u>2003</u>	<u>2002</u>
Mutual funds—fixed income	\$ 939,823	\$ 871,858
Cash and cash equivalents	7,014	31,187
	<u>\$ 946,837</u>	<u>\$ 903,045</u>

6. LONG-TERM DEBT

Long-term debt consists of the following:

	<u>2003</u>	<u>2002</u>
Bonds payable, secured by deposits with bank trustee, interest due in monthly installments at variable rates (0.830% as of August 31, 2003) through June 2004, at which time varying annual principal installments ranging between \$2,085,897 and \$2,484,338 plus monthly interest at variable rates are due through June 2007.	\$ 9,125,000	\$ 9,125,000
Less: Current maturities of long-term debt	<u>2,085,897</u>	—
	<u>\$ 7,039,103</u>	<u>\$ 9,125,000</u>

Maturities of long-term debt in subsequent years are as follows:

2004	\$ 2,085,897
2005	2,211,051
2006	2,343,714
2007	<u>2,484,338</u>
	<u>\$ 9,125,000</u>

## 7. RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

	<u>2003</u>	<u>2002</u>
Appreciation on permanently restricted net assets available for distribution under the spending rule	\$ 17,665,570	\$ 16,343,858
Expenditures for program activities	606,241	821,296
Expenditures for capital improvements	<u>335,178</u>	<u>168,572</u>
	<u>\$ 18,606,989</u>	<u>\$ 17,333,726</u>

Net assets were released from temporary donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows:

	<u>2003</u>	<u>2002</u>
Expenditures for program activities	\$ 356,097	\$ 599,347
Expenditures for capital improvements	—	2,624,153
Investment return designated for current operations	<u>954,579</u>	<u>875,860</u>
	<u>\$ 1,310,676</u>	<u>\$ 4,099,360</u>

Permanently restricted net assets are restricted to:

	<u>2003</u>	<u>2002</u>
Investment in perpetuity, the income and appreciation from which is expendable to support any activities of the Society	\$ 3,367,717	\$ 3,367,217
Investment in perpetuity, the income and appreciation from which is expendable to support specified program activities of the Society	<u>15,561,032</u>	<u>14,388,263</u>
	<u>\$ 18,928,749</u>	<u>\$ 17,755,480</u>

8. RETIREMENT PLAN

The Society has a defined contribution pension plan which covers all eligible employees. The Plan is funded on a current basis and is administered by Teachers Insurance Annuity Association—College Retirement Equities Fund (TIAA-CREF). Retirement plan expense was \$101,580 and \$91,310 in 2003 and 2002, respectively.

9. TAX-EXEMPT STATUS

The Society qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income tax is required.

**FUNCTIONAL EXPENSES**  
**American Antiquarian Society**

*Year Ended August 31, 2003*

(With Summarized Financial Information for 2001)  
 Supplemental Schedule

	Program Services		Supporting Services		Totals		
	Library	Academic and Public Programs	Collection Purchases	Management and General	Development Office	2002	2003
Staff expense:	\$ 1,349,875	\$ 462,034	\$ -	\$ 421,232	\$ 149,122	\$ 2,382,263	\$ 2,192,339
Professional services	61,056	6,552	-	34,507	-	102,115	212,000
Fellowships and speakers	4,943	299,782	-	4,672	253	309,650	270,159
Buildings and grounds	224,401	47,946	-	3,243	616	276,206	243,196
Insurance	4,310	943	-	1,212	269	6,734	30,548
Office and library operations	37,293	56,477	-	5,059	3,872	102,701	148,251
Purchase of goods for resale	-	2,566	-	-	-	2,566	2,527
Financial services	-	-	-	5,871	-	5,871	4,587
Computer operations	60,825	21,790	-	12,980	2,310	97,905	104,611
Printing	496	77,014	-	383	12,169	90,062	101,556
Programs and events	7,587	32,604	-	6,166	6,549	52,906	61,068
Collection purchases	-	-	416,071	-	-	416,071	388,342
Licenses and taxes	-	1,288	-	5,858	-	7,146	7,873
Total expenses before depreciation, amortization and interest	1,750,786	1,008,996	416,071	501,183	175,160	3,852,196	3,737,057
Depreciation and amortization	433,896	19,825	-	1,682	443	455,846	204,099
Interest	136,155	6,221	-	528	139	143,043	-
Total	\$ 2,320,837	\$ 1,035,042	\$ 416,071	\$ 503,393	\$ 175,742	\$ 4,451,085	\$ 3,941,156

See accompanying independent auditors' report.

*Independent Auditors' Report*

WE HAVE AUDITED the accompanying statement of financial position of the American Antiquarian Society as of August 31, 2003, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative financial information has been derived from the Society's 2002 financial statements and, in our report dated October 10, 2002, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the American Antiquarian Society as of August 31, 2003, and the results of its activities and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplemental schedule has been subjected to the auditing procedures

applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to those basic financial statements taken as a whole.

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